

CANDIDATURE COMME ADMINISTRATEUR COLLEGE 3

Madame,

Je fais suite à ma demande de candidature au poste d'administrateur d'Evolen Collège 3 et vous expose mes motivations.

J'ai été durant 15 années le dirigeant de SICA, devenu en 2016 SOCOTEC Oil & Gas, actif dans le domaine du contrôle et de l'assurance qualité sur les équipements pétroliers upstream, midstream et downstream, au niveau mondial.

Auparavant, j'ai dirigé des filiales de grands groupes mondiaux, me spécialisant dans le développement de centres de profits internationaux dans le domaine du service.

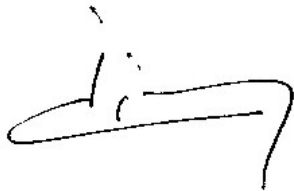
Ces 3 dernières années, j'étais administrateur d'Evolen au titre du collège 2 comme représentant de SOCOTEC Oil & Gas.

A la retraite depuis le 1^{er} avril 2019, je suis maintenant disponible et souhaite mettre mes compétences et connaissances au service d'Evolen et de ses membres.

Vous trouverez ci-joint mon CV.

Vous en souhaitant bonne réception,

Cordialement,



Jean-Jacques Mugniery

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International Profit Centre Manager

- 05/05 – 03/19 **CEO** (and Shareholder) – SOCOTEC Oil & Gas SAS (formerly SICA) - Paris
Leading Quality Assurance & Quality Control Company, Third Party Inspections for Oil & Gas equipments in mills and Technical Assistance for Oil & Gas Projects (upstream, midstream & downstream).
Subsidiaries in Italy, UK, Singapore, Shanghai, Houston & Buenos-Aires
T.O. 19.6 M€ 106 staff
- 01/04 - 05/05 **Personal Projects:** Consultancy Services & Acquisition of a Company - Brussels
Main files studied
Maintenance for housing TO 40 M€- 460 people – 22 sites
Water treatment and pool TO 3 M€- 17 people
Insulation & scaffolding TO 9 M€- 125 people – 4 sites
- Missions as consultant*
Implementation of a water cooler distribution net work in North Africa
Launching of a Juice Dispenser accessory for water coolers in UK
- 01/01 - 12/03 **Operations and International Development VP** - Chateaud'eau International (Paris, Brussels)
4th European distributor of water coolers – Group Suez/Ondeo then Danone
Holding created to implement & manage International development, with 3 Top Executives
Negotiation, implementation and management of 11 acquisitions in the UK and Spain
Direct management of Northumbrian Spring (UK) for 6 months
General management of the English and Spanish markets
Implementation of a Group purchasing policy
230% growth achieved in 2 years
Implementation of the sales process of the Company to Danone (Capital gain of 100%)
- 05/98 - 12/00 **Director for France (West)** – Culligan (Group Vivendi Environment - Paris)
Water treatment at the point of use and water coolers
Management of 25 subsidiaries and independent dealerships
Responsible for implementing the Group commercial policy, acquisitions and new sites and for the financial results
T.O. 55 M€ 450 people Ebit 10%
- 02/93 - 10/97 **Sales Director France** - Lambert Rivière (Group Royal Pakhoed/NL - Paris)
Leader on the French market for the distribution of specialty chemicals and commodities
Focus on customers' needs, specialisation of the sales force by markets and development of the customer/product concept
Team of 105 people / T.O. 185 M€/ 12 agencies and warehouses / 10.000 customers / 8.000 products

01/88 - 09/92 **C.E.O.** - Hydrochim (Group OLIN/USA - Amboise)

French leader for products and services to the pool industry – private, residential and public

General management of the company

Management of a network of 500 retailers and 4,500 direct customers (municipalities and Central Purchasing Departments) with a sales force of 25

Rationalisation of the product range and of the production facility as well as implementation of a purchasing department

Growth from 7 to 17.5 M€ within 5 years / EBIT of 7% / 105 people

08/81 - 12/87 **Salesman then Marketing and Sales manager** for Africa/Middle-East/Southern Europe – Group OLIN - Paris

9th US speciality chemical manufacturer

Responsible for the drawing up of the commercial policy, yearly budgets, 5-year strategic plan and yearly operational results.

Implementation and management of a network of 45 retailers/wholesalers in 60 countries
8 product ranges / T.O. 15 M€/ team of 8 / 500% growth within 6 years

11/78 - 07/81 **Military Service in Co-operation (VSNA)** – Chad & Zaïre

Deputy Director of a Direction of the Ministry of Agriculture (FDAR) in Chad for 6 months until the Feb 79 Coup

Financial Manager for a large Agricultural Project (CECOMAF) in Kinshasa – Zaire for 26 months (with EU, French and local financings – full responsibility for 7,000 peasants within 7 co-operatives and 350 technicians)

Director for various companies

Treasurer for a humanitarian association

63, Married, 4 kids

MBA from Lyon Management High School 1978 (EM Lyon 78)

Degrees in accounting

Fluent English, basic German and Spanish,